



# Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

## AVERAGE STUMPAGE PRICE REPORT FOR 07/01/2005 TO 06/30/2006

### PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

### COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the Crystal Falls FMU uses the International  $\frac{1}{4}$ " log rule with a 10.0" top DIB.  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International  $\frac{1}{4}$ " log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International  $\frac{1}{4}$ " to a 10.0" DIB is only added to International  $\frac{1}{4}$ " to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

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## SAWLOGS (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	3	79.00	\$132.84	\$100.10	75.36%	<b>\$104.15</b>	-21.59%	\$90.00	\$112.00
PIGEON RIVER FOREST MGT UNIT	2	96.00	\$119.79	\$101.50	84.73%	<b>\$133.47</b>	11.42%	\$96.00	\$150.50
ATLANTA FOREST MGT UNIT	9	902.90	\$129.74	\$114.03	87.89%	<b>\$150.19</b>	15.75%	\$123.50	\$210.00
MACKINAW STATE FOREST	14	1,077.90	\$129.08	\$111.89	86.68%	<b>\$145.32</b>	12.58%	\$90.00	\$210.00
TRAVERSE CITY FOREST MGT UNI	7	425.90	\$112.10	\$90.89	81.08%	<b>\$96.64</b>	-13.80%	\$80.00	\$105.00
CADILLAC FOREST MGT UNIT	6	463.90	\$115.62	\$88.45	76.51%	<b>\$94.96</b>	-17.87%	\$72.00	\$150.00
PERE MARQUETTE STATE FORES	13	889.80	\$113.94	\$89.62	78.66%	<b>\$95.76</b>	-15.95%	\$72.00	\$150.00
ROSCOMMON FOREST MGT UNIT	7	508.90	\$65.65	\$55.48	84.50%	<b>\$57.32</b>	-12.69%	\$53.00	\$162.00
GRAYLING FOREST MGT UNIT	2	349.70	\$62.91	\$63.75	101.33%	<b>\$93.76</b>	49.03%	\$61.10	\$100.00
GLADWIN FOREST MGT UNIT	1	80.10	\$89.14	\$67.00	75.16%	<b>\$67.00</b>	-24.84%	\$67.00	\$67.00
AUSABLE STATE FOREST	10	938.70	\$66.64	\$59.54	89.36%	<b>\$71.72</b>	7.63%	\$53.00	\$162.00
NORTHERN LOWER PENINSULA	37	2,906.40	\$104.28	\$88.17	84.55%	<b>\$106.38</b>	2.02%	\$53.00	\$210.00
STATEWIDE	37	-----	-----	-----	84.55%	-----	2.02%	\$53.00	\$210.00
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	303.30	\$150.35	\$147.19	97.90%	<b>\$179.28</b>	19.24%	\$171.00	\$269.00
GWINN FOREST MGT UNIT	1	23.70	\$180.00	\$163.80	91.00%	<b>\$299.00</b>	66.11%	\$299.00	\$299.00
ESCANABA FOREST MGT UNIT	1	28.20	\$189.01	\$178.00	94.17%	<b>\$178.00</b>	-5.83%	\$178.00	\$178.00
ESCANABA RIVER STATE FOREST	2	51.90	\$184.90	\$171.52	92.76%	<b>\$233.25</b>	26.15%	\$178.00	\$299.00
UPPER PENINSULA	5	-----	-----	-----	97.00%	-----	20.44%	\$171.00	\$299.00
GAYLORD FOREST MGT UNIT	10	939.00	\$98.35	\$68.94	70.10%	<b>\$89.17</b>	-9.33%	\$67.00	\$125.00
PIGEON RIVER FOREST MGT UNIT	5	1,168.00	\$99.78	\$74.48	74.64%	<b>\$95.94</b>	-3.85%	\$85.00	\$176.76
ATLANTA FOREST MGT UNIT	1	31.10	\$96.16	\$80.00	83.19%	<b>\$100.00</b>	3.99%	\$100.00	\$100.00
MACKINAW STATE FOREST	16	2,138.10	\$99.10	\$72.13	72.78%	<b>\$93.02</b>	-6.13%	\$67.00	\$176.76
TRAVERSE CITY FOREST MGT UNI	3	121.80	\$107.30	\$88.37	82.36%	<b>\$113.14</b>	5.44%	\$100.00	\$140.00
PERE MARQUETTE STATE FORES	3	121.80	\$107.30	\$88.37	82.36%	<b>\$113.14</b>	5.44%	\$100.00	\$140.00
GRAYLING FOREST MGT UNIT	1	165.00	\$115.09	\$105.00	91.23%	<b>\$120.00</b>	4.27%	\$120.00	\$120.00
AUSABLE STATE FOREST	1	165.00	\$115.09	\$105.00	91.23%	<b>\$120.00</b>	4.27%	\$120.00	\$120.00
NORTHERN LOWER PENINSULA	20	2,424.90	\$100.60	\$75.18	74.73%	<b>\$95.87</b>	-4.70%	\$67.00	\$176.76
STATEWIDE	25	-----	-----	-----	78.84%	-----	-0.06%	\$67.00	\$299.00

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## SAWLOGS (MBF, see general note 3)

BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1	49.60	\$88.00	\$74.00	84.09%	<b>\$75.00</b>	-14.77%	\$75.00	\$75.00
S STE MARIE FMU (NAUBINWAY)	1	44.30	\$116.54	\$99.00	84.95%	<b>\$99.50</b>	-14.62%	\$99.50	\$99.50
LAKE SUPERIOR STATE FOREST	2	93.90	\$101.46	\$85.79	84.56%	<b>\$86.56</b>	-14.69%	\$75.00	\$99.50
UPPER PENINSULA	2	-----	-----	-----	84.56%	-----	-14.69%	\$75.00	\$99.50
STATEWIDE	2	-----	-----	-----	84.56%	-----	-14.69%	\$75.00	\$99.50
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	9.70	\$255.59	\$212.00	82.95%	<b>\$680.00</b>	166.05%	\$680.00	\$680.00
ESCANABA RIVER STATE FOREST	1	9.70	\$255.59	\$212.00	82.95%	<b>\$680.00</b>	166.05%	\$680.00	\$680.00
UPPER PENINSULA	1	-----	-----	-----	82.95%	-----	166.05%	\$680.00	\$680.00
TRAVERSE CITY FOREST MGT UNI	6	237.00	\$283.82	\$298.48	105.16%	<b>\$397.47</b>	40.04%	\$200.00	\$700.00
PERE MARQUETTE STATE FORES	6	237.00	\$283.82	\$298.48	105.16%	<b>\$397.47</b>	40.04%	\$200.00	\$700.00
NORTHERN LOWER PENINSULA	6	237.00	\$283.82	\$298.48	105.16%	<b>\$397.47</b>	40.04%	\$200.00	\$700.00
STATEWIDE	9	-----	-----	-----	104.30%	-----	47.47%	\$200.00	\$700.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	3	293.20	\$122.40	\$81.51	66.59%	<b>\$91.46</b>	-25.28%	\$81.00	\$151.00
MACKINAW STATE FOREST	3	293.20	\$122.40	\$81.51	66.59%	<b>\$91.46</b>	-25.28%	\$81.00	\$151.00
TRAVERSE CITY FOREST MGT UNI	3	95.30	\$98.22	\$79.50	80.93%	<b>\$87.30</b>	-11.12%	\$60.00	\$100.00
CADILLAC FOREST MGT UNIT	4	229.70	\$135.23	\$105.20	77.80%	<b>\$116.94</b>	-13.52%	\$99.00	\$120.00
PERE MARQUETTE STATE FORES	7	325.00	\$124.38	\$97.66	78.52%	<b>\$108.25</b>	-12.97%	\$60.00	\$120.00
ROSCOMMON FOREST MGT UNIT	5	368.30	\$102.63	\$78.35	76.35%	<b>\$141.44</b>	37.82%	\$79.00	\$182.00
GRAYLING FOREST MGT UNIT	3	165.80	\$109.81	\$69.06	62.90%	<b>\$78.03</b>	-28.94%	\$60.00	\$125.00
AUSABLE STATE FOREST	8	534.10	\$104.86	\$75.47	71.97%	<b>\$121.76</b>	16.12%	\$60.00	\$182.00
NORTHERN LOWER PENINSULA	18	1,152.30	\$114.83	\$83.26	72.51%	<b>\$110.24</b>	-4.00%	\$60.00	\$182.00
STATEWIDE	18	-----	-----	-----	72.51%	-----	-4.00%	\$60.00	\$182.00

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## SAWLOGS (MBF, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (DRUMMOND IS	1	59.80	\$37.04	\$41.50	112.04%	<b>\$60.00</b>	61.99%	\$60.00	\$60.00
LAKE SUPERIOR STATE FOREST	1	59.80	\$37.04	\$41.50	112.04%	<b>\$60.00</b>	61.99%	\$60.00	\$60.00
UPPER PENINSULA	1	-----	-----	-----	112.04%	-----	61.99%	\$60.00	\$60.00
PIGEON RIVER FOREST MGT UNIT	1	24.00	\$118.76	\$95.00	79.99%	<b>\$151.00</b>	27.15%	\$151.00	\$151.00
ATLANTA FOREST MGT UNIT	4	308.00	\$134.89	\$112.83	83.65%	<b>\$142.24</b>	5.45%	\$90.00	\$211.16
MACKINAW STATE FOREST	5	332.00	\$133.72	\$111.54	83.41%	<b>\$142.88</b>	6.85%	\$90.00	\$211.16
TRAVERSE CITY FOREST MGT UNI	7	371.30	\$90.77	\$74.97	82.60%	<b>\$95.25</b>	4.94%	\$46.00	\$100.00
PERE MARQUETTE STATE FORES	7	371.30	\$90.77	\$74.97	82.60%	<b>\$95.25</b>	4.94%	\$46.00	\$100.00
GLADWIN FOREST MGT UNIT	6	964.20	\$83.05	\$66.44	79.99%	<b>\$69.03</b>	-16.89%	\$57.00	\$100.00
AUSABLE STATE FOREST	6	964.20	\$83.05	\$66.44	79.99%	<b>\$69.03</b>	-16.89%	\$57.00	\$100.00
NORTHERN LOWER PENINSULA	18	1,667.50	\$94.86	\$77.32	81.51%	<b>\$89.57</b>	-5.58%	\$46.00	\$211.16
STATEWIDE	19	-----	-----	-----	81.93%	-----	-4.64%	\$46.00	\$211.16
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	55.00	\$150.00	\$120.75	80.50%	<b>\$145.29</b>	-3.14%	\$143.00	\$150.00
GWINN FOREST MGT UNIT	1	18.00	\$525.00	\$280.00	53.33%	<b>\$510.00</b>	-2.86%	\$510.00	\$510.00
ESCANABA FOREST MGT UNIT	1	32.00	\$167.62	\$144.00	85.91%	<b>\$144.00</b>	-14.09%	\$144.00	\$144.00
ESCANABA RIVER STATE FOREST	2	50.00	\$296.28	\$192.96	65.13%	<b>\$275.76</b>	-6.92%	\$144.00	\$510.00
UPPER PENINSULA	4	-----	-----	-----	70.63%	-----	-5.57%	\$143.00	\$510.00
ATLANTA FOREST MGT UNIT	1	45.30	\$142.48	\$95.00	66.68%	<b>\$250.00</b>	75.46%	\$250.00	\$250.00
MACKINAW STATE FOREST	1	45.30	\$142.48	\$95.00	66.68%	<b>\$250.00</b>	75.46%	\$250.00	\$250.00
TRAVERSE CITY FOREST MGT UNI	4	83.90	\$253.50	\$181.44	71.57%	<b>\$206.26</b>	-18.63%	\$120.00	\$280.00
PERE MARQUETTE STATE FORES	4	83.90	\$253.50	\$181.44	71.57%	<b>\$206.26</b>	-18.63%	\$120.00	\$280.00
NORTHERN LOWER PENINSULA	5	129.20	\$214.57	\$151.13	70.43%	<b>\$221.60</b>	3.27%	\$120.00	\$280.00
STATEWIDE	16	-----	-----	-----	76.52%	-----	28.79%	\$120.00	\$510.00

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MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	193.00	\$194.07	\$126.00	64.93%	<b>\$126.00</b>	-35.07%	\$126.00	\$126.00
ATLANTA FOREST MGT UNIT	2	150.90	\$226.15	\$140.01	61.91%	<b>\$182.80</b>	-19.17%	\$175.00	\$200.00
MACKINAW STATE FOREST	3	343.90	\$208.15	\$132.15	63.49%	<b>\$150.92</b>	-27.49%	\$126.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	7	408.10	\$253.18	\$186.75	73.76%	<b>\$216.41</b>	-14.52%	\$160.60	\$446.00
CADILLAC FOREST MGT UNIT	5	253.40	\$174.53	\$128.82	73.81%	<b>\$257.25</b>	47.40%	\$118.00	\$358.00
PERE MARQUETTE STATE FORES	12	661.50	\$223.05	\$164.56	73.78%	<b>\$232.05</b>	4.04%	\$118.00	\$446.00
ROSCOMMON FOREST MGT UNIT	15	928.30	\$190.49	\$139.36	73.16%	<b>\$211.59</b>	11.08%	\$120.00	\$670.00
GRAYLING FOREST MGT UNIT	15	665.40	\$181.68	\$131.53	72.40%	<b>\$462.56</b>	154.61%	\$144.00	\$747.00
GLADWIN FOREST MGT UNIT	5	510.30	\$187.94	\$148.65	79.10%	<b>\$384.97</b>	104.84%	\$145.00	\$523.55
AUSABLE STATE FOREST	35	2,104.00	\$187.09	\$139.14	74.37%	<b>\$333.01</b>	78.00%	\$120.00	\$747.00
NORTHERN LOWER PENINSULA	50	3,109.40	\$197.07	\$143.77	72.96%	<b>\$291.40</b>	47.87%	\$118.00	\$747.00
STATEWIDE	50	-----	-----	-----	72.96%	-----	47.87%	\$118.00	\$747.00
STATEWIDE	3	-----	-----	-----	100.00%	-----	62935.71%	\$500.00	\$675.00
OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
STATEWIDE	2	-----	-----	-----	100.00%	-----	160.59%	\$277.37	\$381.75
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	71.20	\$143.52	\$77.73	54.16%	<b>\$282.08</b>	96.54%	\$100.00	\$369.00
CRYSTAL FALLS FOREST MGT UNI	2	65.80	\$143.52	\$109.19	76.08%	<b>\$109.19</b>	-23.92%	\$102.00	\$113.00
S STE MARIE FMU (NAUBINWAY)	1	63.50	\$250.00	\$195.00	78.00%	<b>\$250.00</b>	0.00%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	1	63.50	\$250.00	\$195.00	78.00%	<b>\$250.00</b>	0.00%	\$250.00	\$250.00
UPPER PENINSULA	6	-----	-----	-----	70.63%	-----	21.40%	\$100.00	\$369.00
GRAYLING FOREST MGT UNIT	1	19.10	\$143.52	\$116.00	80.83%	<b>\$116.00</b>	-19.17%	\$116.00	\$116.00
AUSABLE STATE FOREST	1	19.10	\$143.52	\$116.00	80.83%	<b>\$116.00</b>	-19.17%	\$116.00	\$116.00
NORTHERN LOWER PENINSULA	1	19.10	\$143.52	\$116.00	80.83%	<b>\$116.00</b>	-19.17%	\$116.00	\$116.00
STATEWIDE	7	-----	-----	-----	71.36%	-----	18.50%	\$100.00	\$369.00

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## SAWLOGS (MBF, see general note 3)

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	32.00	\$74.36	\$54.00	72.62%	<b>\$101.02</b>	35.85%	\$101.02	\$101.02
ATLANTA FOREST MGT UNIT	1	22.00	\$74.36	\$60.00	80.69%	<b>\$100.00</b>	34.48%	\$100.00	\$100.00
MACKINAW STATE FOREST	2	54.00	\$74.36	\$56.44	75.91%	<b>\$100.60</b>	35.29%	\$100.00	\$101.02
ROSCOMMON FOREST MGT UNIT	2	76.60	\$63.82	\$55.79	87.41%	<b>\$63.30</b>	-0.82%	\$54.00	\$80.00
GRAYLING FOREST MGT UNIT	1	48.00	\$65.15	\$50.00	76.75%	<b>\$61.10</b>	-6.22%	\$61.10	\$61.10
AUSABLE STATE FOREST	3	124.60	\$64.33	\$53.56	83.25%	<b>\$62.45</b>	-2.92%	\$54.00	\$80.00
NORTHERN LOWER PENINSULA	5	178.60	\$67.37	\$54.43	80.80%	<b>\$73.99</b>	9.83%	\$54.00	\$101.02
STATEWIDE	5	-----	-----	-----	80.80%	-----	9.83%	\$54.00	\$101.02
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	191.90	\$185.92	\$149.53	80.43%	<b>\$288.35</b>	55.10%	\$130.00	\$350.00
GWINN FOREST MGT UNIT	3	56.00	\$153.25	\$106.85	69.73%	<b>\$169.47</b>	10.59%	\$101.00	\$325.00
ESCANABA RIVER STATE FOREST	3	56.00	\$153.25	\$106.85	69.73%	<b>\$169.47</b>	10.59%	\$101.00	\$325.00
UPPER PENINSULA	9	-----	-----	-----	78.35%	-----	46.47%	\$101.00	\$350.00
GAYLORD FOREST MGT UNIT	1	27.00	\$103.00	\$75.00	72.82%	<b>\$250.00</b>	142.72%	\$250.00	\$250.00
ATLANTA FOREST MGT UNIT	1	193.00	\$142.48	\$112.00	78.61%	<b>\$121.50</b>	-14.72%	\$121.50	\$121.50
MACKINAW STATE FOREST	2	220.00	\$137.63	\$107.46	78.08%	<b>\$137.27</b>	-0.26%	\$121.50	\$250.00
TRAVERSE CITY FOREST MGT UNI	12	685.10	\$161.85	\$125.86	77.76%	<b>\$136.15</b>	-15.88%	\$98.00	\$150.00
CADILLAC FOREST MGT UNIT	2	56.30	\$109.00	\$93.26	85.56%	<b>\$100.33</b>	-7.95%	\$95.00	\$108.00
PERE MARQUETTE STATE FORES	14	741.40	\$157.83	\$123.38	78.17%	<b>\$133.43</b>	-15.46%	\$95.00	\$150.00
ROSCOMMON FOREST MGT UNIT	3	47.20	\$355.04	\$222.98	62.80%	<b>\$307.51</b>	-13.39%	\$200.00	\$456.13
GRAYLING FOREST MGT UNIT	1	51.40	\$205.11	\$172.00	83.86%	<b>\$172.00</b>	-16.14%	\$172.00	\$172.00
GLADWIN FOREST MGT UNIT	4	498.40	\$178.74	\$146.65	82.05%	<b>\$167.94</b>	-6.04%	\$77.25	\$220.00
AUSABLE STATE FOREST	8	597.00	\$194.95	\$154.87	79.44%	<b>\$179.32</b>	-8.02%	\$77.25	\$456.13
NORTHERN LOWER PENINSULA	24	1,558.40	\$169.20	\$133.20	78.72%	<b>\$151.55</b>	-10.43%	\$77.25	\$456.13
STATEWIDE	35	-----	-----	-----	78.82%	-----	-0.93%	\$77.25	\$456.13

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## SAWLOGS (MBF, see general note 3)

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	10.70	\$578.97	\$481.00	83.08%	<b>\$600.00</b>	3.63%	\$600.00	\$600.00
UPPER PENINSULA	1	-----	-----	-----	83.08%	-----	3.63%	\$600.00	\$600.00
GAYLORD FOREST MGT UNIT	1	11.00	\$376.64	\$324.00	86.02%	<b>\$324.00</b>	-13.98%	\$324.00	\$324.00
PIGEON RIVER FOREST MGT UNIT	3	175.00	\$434.50	\$374.16	86.11%	<b>\$414.68</b>	-4.56%	\$324.00	\$440.00
ATLANTA FOREST MGT UNIT	3	605.60	\$366.01	\$315.52	86.21%	<b>\$350.85</b>	-4.14%	\$345.19	\$384.50
MACKINAW STATE FOREST	7	791.60	\$381.30	\$328.60	86.18%	<b>\$364.59</b>	-4.38%	\$324.00	\$440.00
TRAVERSE CITY FOREST MGT UNI	9	422.60	\$513.28	\$363.24	70.77%	<b>\$387.51</b>	-24.50%	\$240.00	\$520.00
CADILLAC FOREST MGT UNIT	7	619.50	\$459.95	\$341.72	74.30%	<b>\$519.20</b>	12.88%	\$362.70	\$726.00
PERE MARQUETTE STATE FORES	16	1,042.10	\$481.58	\$350.45	72.77%	<b>\$465.79</b>	-3.28%	\$240.00	\$726.00
ROSCOMMON FOREST MGT UNIT	10	1,093.80	\$366.02	\$216.86	59.25%	<b>\$351.87</b>	-3.87%	\$260.00	\$612.00
GRAYLING FOREST MGT UNIT	11	1,014.60	\$335.35	\$301.52	89.91%	<b>\$410.00</b>	22.26%	\$196.00	\$945.88
GLADWIN FOREST MGT UNIT	3	328.90	\$365.95	\$298.42	81.55%	<b>\$535.46</b>	46.32%	\$270.00	\$750.00
AUSABLE STATE FOREST	24	2,437.30	\$353.25	\$263.11	74.48%	<b>\$400.84</b>	13.47%	\$196.00	\$945.88
NORTHERN LOWER PENINSULA	47	4,271.00	\$389.76	\$296.56	76.09%	<b>\$409.97</b>	5.19%	\$196.00	\$945.88
STATEWIDE	48	-----	-----	-----	76.11%	-----	5.18%	\$196.00	\$945.88



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## SAWLOGS (MBF, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	58.70	\$150.00	\$152.00	101.33%	<b>\$200.00</b>	33.33%	\$200.00	\$200.00
GWINN FOREST MGT UNIT	1	15.40	\$228.89	\$100.00	43.69%	<b>\$108.60</b>	-52.55%	\$108.60	\$108.60
ESCANABA FOREST MGT UNIT	4	196.70	\$148.98	\$153.68	103.16%	<b>\$352.48</b>	136.60%	\$200.00	\$449.10
ESCANABA RIVER STATE FOREST	5	212.10	\$154.78	\$149.79	96.77%	<b>\$334.78</b>	116.29%	\$108.60	\$449.10
SHINGLETON FOREST MGT UNIT	8	476.30	\$303.64	\$252.64	83.20%	<b>\$262.46</b>	-13.56%	\$233.00	\$303.00
NEWBERRY FOREST MGT UNIT	4	529.30	\$331.80	\$266.42	80.30%	<b>\$432.63</b>	30.39%	\$275.00	\$512.73
S STE MARIE FMU (NAUBINWAY)	6	1,547.80	\$245.37	\$243.09	99.07%	<b>\$245.71</b>	0.14%	\$210.00	\$256.10
LAKE SUPERIOR STATE FOREST	18	2,553.40	\$274.16	\$249.71	91.08%	<b>\$287.58</b>	4.90%	\$210.00	\$512.73
UPPER PENINSULA	24	-----	-----	-----	91.46%	-----	10.16%	\$108.60	\$512.73
GAYLORD FOREST MGT UNIT	8	1,042.00	\$178.86	\$149.19	83.41%	<b>\$169.38</b>	-5.30%	\$107.00	\$206.00
PIGEON RIVER FOREST MGT UNIT	6	274.80	\$157.02	\$107.79	68.65%	<b>\$148.08</b>	-5.69%	\$111.00	\$208.00
ATLANTA FOREST MGT UNIT	13	1,243.90	\$169.17	\$144.37	85.34%	<b>\$199.15</b>	17.72%	\$123.00	\$360.00
MACKINAW STATE FOREST	27	2,560.70	\$171.81	\$142.40	82.89%	<b>\$181.56</b>	5.67%	\$107.00	\$360.00
TRAVERSE CITY FOREST MGT UNI	23	2,928.50	\$196.57	\$176.07	89.57%	<b>\$223.55</b>	13.73%	\$121.00	\$408.33
CADILLAC FOREST MGT UNIT	12	1,421.30	\$187.36	\$158.73	84.72%	<b>\$187.10</b>	-0.14%	\$117.00	\$500.00
PERE MARQUETTE STATE FORES	35	4,349.80	\$193.56	\$170.40	88.04%	<b>\$211.64</b>	9.34%	\$117.00	\$500.00
ROSCOMMON FOREST MGT UNIT	9	1,565.90	\$216.39	\$175.73	81.21%	<b>\$240.58</b>	11.18%	\$150.00	\$528.00
GRAYLING FOREST MGT UNIT	18	3,124.90	\$243.28	\$192.18	78.99%	<b>\$231.25</b>	-4.95%	\$150.00	\$501.60
GLADWIN FOREST MGT UNIT	3	597.80	\$202.15	\$165.58	81.91%	<b>\$269.89</b>	33.51%	\$165.00	\$400.00
AUSABLE STATE FOREST	30	5,288.60	\$230.67	\$184.30	79.90%	<b>\$238.38</b>	3.34%	\$150.00	\$528.00
NORTHERN LOWER PENINSULA	92	12,199.10	\$205.08	\$170.55	83.16%	<b>\$216.92</b>	5.77%	\$107.00	\$528.00
STATEWIDE	117	-----	-----	-----	85.06%	-----	6.76%	\$107.00	\$528.00
SCOTCH PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
STATEWIDE	1	-----	-----	-----	88.00%	-----	-12.00%	\$66.00	\$66.00

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	14	774.40	\$1,065.92	\$837.59	78.58%	<b>\$1,356.94</b>	27.30%	\$600.00	\$1,681.40
CRYSTAL FALLS FOREST MGT UNI	9	296.70	\$957.76	\$439.10	45.85%	<b>\$711.87</b>	-25.67%	\$608.00	\$1,000.00
GWINN FOREST MGT UNIT	8	158.10	\$527.99	\$403.86	76.49%	<b>\$655.65</b>	24.18%	\$360.00	\$1,110.00
ESCANABA FOREST MGT UNIT	2	31.80	\$539.90	\$481.94	89.26%	<b>\$1,363.29</b>	152.51%	\$1,148.50	\$2,462.00
ESCANABA RIVER STATE FOREST	10	189.90	\$529.98	\$416.93	78.67%	<b>\$774.15</b>	46.07%	\$360.00	\$2,462.00
SHINGLETON FOREST MGT UNIT	8	565.50	\$1,117.67	\$1,002.33	89.68%	<b>\$1,202.15</b>	7.56%	\$881.00	\$1,310.00
NEWBERRY FOREST MGT UNIT	5	131.60	\$1,121.27	\$899.77	80.24%	<b>\$929.94</b>	-17.06%	\$805.00	\$1,040.00
S STE MARIE FMU (NAUBINWAY)	6	206.70	\$1,154.62	\$1,078.03	93.37%	<b>\$1,246.34</b>	7.94%	\$925.00	\$1,400.00
LAKE SUPERIOR STATE FOREST	19	903.80	\$1,126.65	\$1,004.71	89.18%	<b>\$1,172.62</b>	4.08%	\$805.00	\$1,400.00
UPPER PENINSULA	52	-----	-----	-----	79.25%	-----	10.78%	\$360.00	\$2,462.00
GAYLORD FOREST MGT UNIT	17	721.00	\$771.83	\$547.23	70.90%	<b>\$667.54</b>	-13.51%	\$350.00	\$1,025.00
PIGEON RIVER FOREST MGT UNIT	6	362.00	\$767.01	\$599.51	78.16%	<b>\$656.81</b>	-14.37%	\$614.00	\$1,547.56
ATLANTA FOREST MGT UNIT	1	11.00	\$519.45	\$452.00	87.02%	<b>\$452.00</b>	-12.98%	\$452.00	\$452.00
MACKINAW STATE FOREST	24	1,094.00	\$767.70	\$563.57	73.41%	<b>\$661.82</b>	-13.79%	\$350.00	\$1,547.56
TRAVERSE CITY FOREST MGT UNI	14	708.90	\$682.28	\$463.13	67.88%	<b>\$577.07</b>	-15.42%	\$300.00	\$700.00
CADILLAC FOREST MGT UNIT	2	35.60	\$671.16	\$662.86	98.76%	<b>\$1,383.41</b>	106.12%	\$1,315.00	\$1,498.10
PERE MARQUETTE STATE FORES	16	744.50	\$681.75	\$472.68	69.33%	<b>\$615.63</b>	-9.70%	\$300.00	\$1,498.10
GRAYLING FOREST MGT UNIT	2	152.80	\$157.85	\$134.42	85.16%	<b>\$390.18</b>	147.19%	\$350.00	\$400.00
AUSABLE STATE FOREST	2	152.80	\$157.85	\$134.42	85.16%	<b>\$390.18</b>	147.19%	\$350.00	\$400.00
NORTHERN LOWER PENINSULA	42	1,991.30	\$688.77	\$496.66	72.11%	<b>\$623.71</b>	-9.45%	\$300.00	\$1,547.56
STATEWIDE	94	-----	-----	-----	76.53%	-----	3.08%	\$300.00	\$2,462.00

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WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	1.00	\$49.11	\$35.00	71.27%	<b>\$103.15</b>	110.04%	\$103.15	\$103.15
ESCANABA FOREST MGT UNIT	1	6.60	\$156.69	\$116.00	74.03%	<b>\$117.00</b>	-25.33%	\$117.00	\$117.00
ESCANABA RIVER STATE FOREST	1	6.60	\$156.69	\$116.00	74.03%	<b>\$117.00</b>	-25.33%	\$117.00	\$117.00
UPPER PENINSULA	2	-----	-----	-----	73.91%	-----	-19.19%	\$103.15	\$117.00
GAYLORD FOREST MGT UNIT	1	39.00	\$98.38	\$65.00	66.07%	<b>\$120.00</b>	21.98%	\$120.00	\$120.00
PIGEON RIVER FOREST MGT UNIT	1	176.00	\$98.38	\$73.00	74.20%	<b>\$90.00</b>	-8.52%	\$90.00	\$90.00
MACKINAW STATE FOREST	2	215.00	\$98.38	\$71.55	72.73%	<b>\$95.44</b>	-2.99%	\$90.00	\$120.00
TRAVERSE CITY FOREST MGT UNI	1	70.00	\$100.00	\$95.00	95.00%	<b>\$178.00</b>	78.00%	\$178.00	\$178.00
PERE MARQUETTE STATE FORES	1	70.00	\$100.00	\$95.00	95.00%	<b>\$178.00</b>	78.00%	\$178.00	\$178.00
GRAYLING FOREST MGT UNIT	1	79.00	\$94.10	\$86.00	91.39%	<b>\$86.00</b>	-8.61%	\$86.00	\$86.00
AUSABLE STATE FOREST	1	79.00	\$94.10	\$86.00	91.39%	<b>\$86.00</b>	-8.61%	\$86.00	\$86.00
NORTHERN LOWER PENINSULA	4	364.00	\$97.76	\$79.20	81.01%	<b>\$109.27</b>	11.77%	\$86.00	\$178.00
STATEWIDE	6	-----	-----	-----	80.80%	-----	10.86%	\$86.00	\$178.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	44.00	\$140.52	\$122.00	86.82%	<b>\$123.00</b>	-12.47%	\$123.00	\$123.00
PERE MARQUETTE STATE FORES	1	44.00	\$140.52	\$122.00	86.82%	<b>\$123.00</b>	-12.47%	\$123.00	\$123.00
ROSCOMMON FOREST MGT UNIT	2	104.40	\$130.91	\$103.42	79.00%	<b>\$103.42</b>	-21.00%	\$96.00	\$109.00
AUSABLE STATE FOREST	2	104.40	\$130.91	\$103.42	79.00%	<b>\$103.42</b>	-21.00%	\$96.00	\$109.00
NORTHERN LOWER PENINSULA	3	148.40	\$133.76	\$108.93	81.44%	<b>\$109.23</b>	-18.34%	\$96.00	\$123.00
STATEWIDE	3	-----	-----	-----	81.44%	-----	-18.34%	\$96.00	\$123.00

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WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	66.10	\$148.21	\$138.00	93.11%	<b>\$200.00</b>	34.94%	\$200.00	\$200.00
ESCANABA RIVER STATE FOREST	1	66.10	\$148.21	\$138.00	93.11%	<b>\$200.00</b>	34.94%	\$200.00	\$200.00
SHINGLETON FOREST MGT UNIT	2	87.10	\$164.76	\$147.40	89.46%	<b>\$175.84</b>	6.72%	\$160.00	\$200.00
LAKE SUPERIOR STATE FOREST	2	87.10	\$164.76	\$147.40	89.46%	<b>\$175.84</b>	6.72%	\$160.00	\$200.00
UPPER PENINSULA	3	-----	-----	-----	90.94%	-----	18.17%	\$160.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	4	215.60	\$114.83	\$96.24	83.81%	<b>\$96.83</b>	-15.67%	\$51.00	\$100.00
PERE MARQUETTE STATE FORES	4	215.60	\$114.83	\$96.24	83.81%	<b>\$96.83</b>	-15.67%	\$51.00	\$100.00
GRAYLING FOREST MGT UNIT	1	26.00	\$77.79	\$55.00	70.70%	<b>\$382.00</b>	391.07%	\$382.00	\$382.00
AUSABLE STATE FOREST	1	26.00	\$77.79	\$55.00	70.70%	<b>\$382.00</b>	391.07%	\$382.00	\$382.00
NORTHERN LOWER PENINSULA	5	241.60	\$110.84	\$91.80	82.82%	<b>\$127.52</b>	15.05%	\$51.00	\$382.00
STATEWIDE	9	-----	-----	-----	86.71%	-----	15.71%	\$51.00	\$382.00
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	5.40	\$40.00	\$28.00	70.00%	<b>\$100.00</b>	150.00%	\$100.00	\$100.00
UPPER PENINSULA	1	-----	-----	-----	70.00%	-----	150.00%	\$100.00	\$100.00
STATEWIDE	1	-----	-----	-----	70.00%	-----	150.00%	\$100.00	\$100.00
YELLOW BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	79.80	\$483.77	\$374.93	77.50%	<b>\$660.15</b>	36.46%	\$499.00	\$780.00
GWINN FOREST MGT UNIT	2	19.70	\$240.15	\$165.27	68.82%	<b>\$218.08</b>	-9.19%	\$137.00	\$379.00
ESCANABA RIVER STATE FOREST	2	19.70	\$240.15	\$165.27	68.82%	<b>\$218.08</b>	-9.19%	\$137.00	\$379.00
UPPER PENINSULA	8	-----	-----	-----	76.56%	-----	31.48%	\$137.00	\$780.00
STATEWIDE	8	-----	-----	-----	76.56%	-----	31.48%	\$137.00	\$780.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
ATLANTA FOREST MGT UNIT	2	60.40	\$305.00	\$400.00
MACKINAW STATE FOREST	2	60.40	\$305.00	\$400.00
CADILLAC FOREST MGT UNIT	3	122.80	\$450.00	\$1,206.00
PERE MARQUETTE STATE FORES	3	122.80	\$450.00	\$1,206.00
NORTHERN LOWER PENINSULA	5	183.20	\$305.00	\$1,206.00
STATEWIDE	5	-----	\$305.00	\$1,206.00
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	14.20	\$334.24	\$334.24
UPPER PENINSULA	1	-----	\$334.24	\$334.24
STATEWIDE	1	-----	\$334.24	\$334.24
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
BARAGA FOREST MGT UNIT	1	5.90	\$1,500.00	\$1,500.00
UPPER PENINSULA	1	-----	\$1,500.00	\$1,500.00
STATEWIDE	1	-----	\$1,500.00	\$1,500.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	1	128.20	\$511.00	\$511.00
PERE MARQUETTE STATE FORES	1	128.20	\$511.00	\$511.00
GRAYLING FOREST MGT UNIT	4	189.70	\$397.00	\$863.00
AUSABLE STATE FOREST	4	189.70	\$397.00	\$863.00
NORTHERN LOWER PENINSULA	5	317.90	\$397.00	\$863.00
STATEWIDE	5	-----	\$397.00	\$863.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)			
ATLANTA FOREST MGT UNIT	1	36.70	\$400.00	\$400.00
MACKINAW STATE FOREST	1	36.70	\$400.00	\$400.00
CADILLAC FOREST MGT UNIT	1	57.30	\$391.00	\$391.00
PERE MARQUETTE STATE FORES	1	57.30	\$391.00	\$391.00
ROSCOMMON FOREST MGT UNIT	1	36.10	\$936.00	\$936.00
AUSABLE STATE FOREST	1	36.10	\$936.00	\$936.00
NORTHERN LOWER PENINSULA	3	130.10	\$391.00	\$936.00
STATEWIDE	3	-----	\$391.00	\$936.00

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)			
GRAYLING FOREST MGT UNIT	2	25.50	\$980.00	\$2,480.00
GLADWIN FOREST MGT UNIT	1	22.00	\$1,068.00	\$1,068.00
AUSABLE STATE FOREST	3	47.50	\$980.00	\$2,480.00
NORTHERN LOWER PENINSULA	3	47.50	\$980.00	\$2,480.00
STATEWIDE	3	-----	\$980.00	\$2,480.00

Q. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)			
TRAVERSE CITY FOREST MGT UNI	1	27.20	\$361.00	\$361.00
PERE MARQUETTE STATE FORES	1	27.20	\$361.00	\$361.00
NORTHERN LOWER PENINSULA	1	27.20	\$361.00	\$361.00
STATEWIDE	1	-----	\$361.00	\$361.00

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
(1)	(2)			
BARAGA FOREST MGT UNIT	2	135.30	\$650.00	\$650.00
UPPER PENINSULA	2	-----	\$650.00	\$650.00
ROSCOMMON FOREST MGT UNIT	1	22.90	\$1,348.77	\$1,348.77
GRAYLING FOREST MGT UNIT	1	126.10	\$699.17	\$699.17
AUSABLE STATE FOREST	2	149.00	\$699.17	\$1,348.77
NORTHERN LOWER PENINSULA	2	149.00	\$699.17	\$1,348.77
STATEWIDE	4	-----	\$650.00	\$1,348.77

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## SAWLOGS EXCLUSION (MBF, see general note 3)

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	21.00	\$5,244.60	\$5,244.60
PERE MARQUETTE STATE FORES	1	21.00	\$5,244.60	\$5,244.60
GRAYLING FOREST MGT UNIT	1	27.20	\$2,591.09	\$2,591.09
AUSABLE STATE FOREST	1	27.20	\$2,591.09	\$2,591.09
NORTHERN LOWER PENINSULA	2	48.20	\$2,591.09	\$5,244.60
STATEWIDE	2	-----	\$2,591.09	\$5,244.60
RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	1	26.30	\$1,200.00	\$1,200.00
ESCANABA RIVER STATE FOREST	1	26.30	\$1,200.00	\$1,200.00
UPPER PENINSULA	1	-----	\$1,200.00	\$1,200.00
GAYLORD FOREST MGT UNIT	1	49.00	\$760.81	\$760.81
MACKINAW STATE FOREST	1	49.00	\$760.81	\$760.81
ROSCOMMON FOREST MGT UNIT	1	25.80	\$1,213.00	\$1,213.00
GLADWIN FOREST MGT UNIT	2	56.60	\$754.45	\$1,118.20
AUSABLE STATE FOREST	3	82.40	\$754.45	\$1,213.00
NORTHERN LOWER PENINSULA	4	131.40	\$754.45	\$1,213.00
STATEWIDE	1	-----	\$3,001.00	\$3,001.00
STATEWIDE	5	-----	\$754.45	\$1,213.00
SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	1	3.20	\$2,550.00	\$2,550.00
ESCANABA FOREST MGT UNIT	1	11.00	\$2,800.00	\$2,800.00
ESCANABA RIVER STATE FOREST	2	14.20	\$2,550.00	\$2,800.00
S STE MARIE FMU (NAUBINWAY)	1	20.80	\$2,800.00	\$2,800.00
LAKE SUPERIOR STATE FOREST	1	20.80	\$2,800.00	\$2,800.00
UPPER PENINSULA	3	-----	\$2,550.00	\$2,800.00
STATEWIDE	3	-----	\$2,550.00	\$2,800.00

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## SAWLOGS EXCLUSION (MBF, see general note 3)

WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
BARAGA FOREST MGT UNIT	1	3.00	\$400.00	\$400.00
UPPER PENINSULA	1	-----	\$400.00	\$400.00
GAYLORD FOREST MGT UNIT	1	31.00	\$390.00	\$390.00
MACKINAW STATE FOREST	1	31.00	\$390.00	\$390.00
NORTHERN LOWER PENINSULA	1	31.00	\$390.00	\$390.00
STATEWIDE	2	-----	\$390.00	\$400.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	23.50	\$474.83	\$474.83
PERE MARQUETTE STATE FORES	1	23.50	\$474.83	\$474.83
NORTHERN LOWER PENINSULA	1	23.50	\$474.83	\$474.83
STATEWIDE	1	-----	\$474.83	\$474.83



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## PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	22.00	\$48.58	\$44.20	90.98%	<b>\$44.20</b>	-9.02%	\$44.20	\$44.20
GWINN FOREST MGT UNIT	1	308.00	\$22.00	\$18.90	85.91%	<b>\$18.90</b>	-14.09%	\$18.90	\$18.90
ESCANABA RIVER STATE FOREST	1	308.00	\$22.00	\$18.90	85.91%	<b>\$18.90</b>	-14.09%	\$18.90	\$18.90
UPPER PENINSULA	2	-----	-----	-----	86.60%	-----	-13.40%	\$18.90	\$44.20
GAYLORD FOREST MGT UNIT	3	475.00	\$36.51	\$30.90	84.62%	<b>\$33.83</b>	-7.36%	\$30.00	\$35.75
PIGEON RIVER FOREST MGT UNIT	1	427.00	\$28.56	\$21.70	75.98%	<b>\$37.00</b>	29.55%	\$37.00	\$37.00
ATLANTA FOREST MGT UNIT	11	5,204.30	\$27.13	\$22.46	82.78%	<b>\$30.81</b>	13.59%	\$15.60	\$39.01
MACKINAW STATE FOREST	15	6,106.30	\$27.96	\$23.06	82.48%	<b>\$31.48</b>	12.61%	\$15.60	\$39.01
TRAVERSE CITY FOREST MGT UNI	10	3,357.00	\$27.00	\$19.52	72.29%	<b>\$25.19</b>	-6.71%	\$14.50	\$48.92
CADILLAC FOREST MGT UNIT	13	6,541.20	\$26.40	\$23.01	87.14%	<b>\$33.37</b>	26.38%	\$20.30	\$42.00
PERE MARQUETTE STATE FORES	23	9,898.20	\$26.60	\$21.82	82.03%	<b>\$30.59</b>	14.99%	\$14.50	\$48.92
ROSCOMMON FOREST MGT UNIT	5	941.00	\$23.92	\$20.01	83.64%	<b>\$21.01</b>	-12.18%	\$18.95	\$42.00
GRAYLING FOREST MGT UNIT	12	2,790.50	\$21.50	\$18.80	87.42%	<b>\$28.44</b>	32.27%	\$14.40	\$48.13
GLADWIN FOREST MGT UNIT	1	477.00	\$23.75	\$17.80	74.95%	<b>\$17.80</b>	-25.05%	\$17.80	\$17.80
AUSABLE STATE FOREST	18	4,208.50	\$22.30	\$18.95	85.01%	<b>\$25.57</b>	14.69%	\$14.40	\$48.13
NORTHERN LOWER PENINSULA	56	20,213.00	\$26.12	\$21.60	82.71%	<b>\$29.82</b>	14.16%	\$14.40	\$48.92
STATEWIDE	65	-----	-----	-----	82.66%	-----	14.21%	\$9.99	\$48.92
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	297.10	\$26.08	\$12.25	46.97%	<b>\$15.00</b>	-42.48%	\$15.00	\$15.00
CRYSTAL FALLS FOREST MGT UNI	2	574.80	\$26.08	\$17.18	65.89%	<b>\$20.00</b>	-23.31%	\$20.00	\$20.00
GWINN FOREST MGT UNIT	6	1,101.20	\$27.47	\$22.21	80.87%	<b>\$38.21</b>	39.11%	\$22.55	\$57.00
ESCANABA FOREST MGT UNIT	3	611.30	\$25.74	\$18.15	70.49%	<b>\$29.31</b>	13.86%	\$20.00	\$30.00
ESCANABA RIVER STATE FOREST	9	1,712.50	\$26.85	\$20.76	77.32%	<b>\$35.03</b>	30.47%	\$20.00	\$57.00
SHINGLETON FOREST MGT UNIT	1	89.00	\$32.36	\$25.90	80.04%	<b>\$26.01</b>	-19.62%	\$26.01	\$26.01
NEWBERRY FOREST MGT UNIT	6	783.00	\$30.56	\$26.93	88.12%	<b>\$30.53</b>	-0.09%	\$28.75	\$35.00
S STE MARIE FMU (NAUBINWAY)	4	1,024.50	\$31.66	\$25.85	81.64%	<b>\$34.90</b>	10.24%	\$29.00	\$38.80
S STE MARIE FMU (DRUMMOND IS	1	219.00	\$10.95	\$12.05	110.05%	<b>\$13.00</b>	18.72%	\$13.00	\$13.00
LAKE SUPERIOR STATE FOREST	12	2,115.50	\$29.14	\$24.82	85.19%	<b>\$30.64</b>	5.17%	\$13.00	\$38.80
UPPER PENINSULA	24	-----	-----	-----	77.92%	-----	7.98%	\$13.00	\$57.00
STATEWIDE	24	-----	-----	-----	77.92%	-----	7.98%	\$13.00	\$57.00

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## PULPWOOD (Cords, see general note 3)

BALSAM POPLAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	20.30	\$26.00	\$22.00	84.62%	<b>\$22.00</b>	-15.38%	\$22.00	\$22.00
ESCANABA RIVER STATE FOREST	1	20.30	\$26.00	\$22.00	84.62%	<b>\$22.00</b>	-15.38%	\$22.00	\$22.00
UPPER PENINSULA	1	-----	-----	-----	84.62%	-----	-15.38%	\$22.00	\$22.00
STATEWIDE	1	-----	-----	-----	84.62%	-----	-15.38%	\$22.00	\$22.00
BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	3	1,463.80	\$19.41	\$16.35	84.21%	<b>\$17.09</b>	-11.96%	\$17.00	\$17.29
ESCANABA FOREST MGT UNIT	1	170.00	\$20.00	\$19.00	95.00%	<b>\$30.00</b>	50.00%	\$30.00	\$30.00
ESCANABA RIVER STATE FOREST	1	170.00	\$20.00	\$19.00	95.00%	<b>\$30.00</b>	50.00%	\$30.00	\$30.00
UPPER PENINSULA	4	-----	-----	-----	85.37%	-----	-5.33%	\$17.00	\$30.00
GAYLORD FOREST MGT UNIT	5	1,809.00	\$12.12	\$7.79	64.32%	<b>\$11.37</b>	-6.19%	\$9.10	\$22.00
PIGEON RIVER FOREST MGT UNIT	2	1,321.00	\$13.01	\$8.89	68.31%	<b>\$9.49</b>	-27.04%	\$8.45	\$10.00
MACKINAW STATE FOREST	7	3,130.00	\$12.49	\$8.25	66.07%	<b>\$10.57</b>	-15.35%	\$8.45	\$22.00
TRAVERSE CITY FOREST MGT UNI	1	70.00	\$5.63	\$2.95	52.40%	<b>\$2.95</b>	-47.60%	\$2.95	\$2.95
PERE MARQUETTE STATE FORES	1	70.00	\$5.63	\$2.95	52.40%	<b>\$2.95</b>	-47.60%	\$2.95	\$2.95
GRAYLING FOREST MGT UNIT	1	487.00	\$13.01	\$8.85	68.02%	<b>\$8.85</b>	-31.98%	\$8.85	\$8.85
AUSABLE STATE FOREST	1	487.00	\$13.01	\$8.85	68.02%	<b>\$8.85</b>	-31.98%	\$8.85	\$8.85
NORTHERN LOWER PENINSULA	9	3,687.00	\$12.43	\$8.23	66.22%	<b>\$10.20</b>	-17.93%	\$2.95	\$22.00
STATEWIDE	13	-----	-----	-----	74.07%	-----	-12.77%	\$2.95	\$30.00
BLACK CHERRY	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	1	312.90	\$15.68	\$13.00	82.91%	<b>\$20.00</b>	27.55%	\$20.00	\$20.00
PERE MARQUETTE STATE FORES	1	312.90	\$15.68	\$13.00	82.91%	<b>\$20.00</b>	27.55%	\$20.00	\$20.00
NORTHERN LOWER PENINSULA	1	312.90	\$15.68	\$13.00	82.91%	<b>\$20.00</b>	27.55%	\$20.00	\$20.00
STATEWIDE	1	-----	-----	-----	82.91%	-----	27.55%	\$20.00	\$20.00

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## PULPWOOD (Cords, see general note 3)

BLACK SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	257.00	\$30.15	\$18.60	61.69%	<b>\$38.19</b>	26.67%	\$35.00	\$40.00
GWINN FOREST MGT UNIT	2	263.10	\$45.44	\$40.65	89.46%	<b>\$41.16</b>	-9.43%	\$12.01	\$65.60
ESCANABA FOREST MGT UNIT	1	101.00	\$26.04	\$20.00	76.80%	<b>\$58.00</b>	122.73%	\$58.00	\$58.00
ESCANABA RIVER STATE FOREST	3	364.10	\$40.06	\$34.92	87.18%	<b>\$45.83</b>	14.40%	\$12.01	\$65.60
SHINGLETON FOREST MGT UNIT	10	4,262.00	\$41.31	\$34.02	82.34%	<b>\$42.40</b>	2.63%	\$30.01	\$63.00
NEWBERRY FOREST MGT UNIT	6	1,361.10	\$41.96	\$34.61	82.48%	<b>\$46.48</b>	10.75%	\$32.20	\$68.00
LAKE SUPERIOR STATE FOREST	16	5,623.10	\$41.47	\$34.16	82.37%	<b>\$43.39</b>	4.62%	\$30.01	\$68.00
UPPER PENINSULA	21	-----	-----	-----	82.02%	-----	5.84%	\$12.01	\$68.00
STATEWIDE	21	-----	-----	-----	82.02%	-----	5.84%	\$12.01	\$68.00
JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	725.80	\$63.05	\$41.60	65.98%	<b>\$78.17</b>	23.98%	\$78.17	\$78.17
CRYSTAL FALLS FOREST MGT UNI	2	3,087.00	\$84.29	\$63.45	75.27%	<b>\$75.19</b>	-10.80%	\$65.00	\$75.36
GWINN FOREST MGT UNIT	8	4,442.90	\$67.81	\$57.86	85.33%	<b>\$70.94</b>	4.62%	\$50.35	\$82.81
ESCANABA RIVER STATE FOREST	8	4,442.90	\$67.81	\$57.86	85.33%	<b>\$70.94</b>	4.62%	\$50.35	\$82.81
SHINGLETON FOREST MGT UNIT	15	10,129.00	\$60.82	\$50.21	82.56%	<b>\$54.53</b>	-10.34%	\$46.00	\$80.00
NEWBERRY FOREST MGT UNIT	5	3,787.80	\$59.95	\$43.78	73.02%	<b>\$66.61</b>	11.11%	\$46.20	\$75.45
S STE MARIE FMU (NAUBINWAY)	1	609.00	\$56.03	\$57.70	102.98%	<b>\$61.10</b>	9.05%	\$61.10	\$61.10
LAKE SUPERIOR STATE FOREST	21	14,525.80	\$60.39	\$48.85	80.88%	<b>\$57.96</b>	-4.03%	\$46.00	\$80.00
UPPER PENINSULA	32	-----	-----	-----	80.34%	-----	-2.60%	\$46.00	\$82.81
GAYLORD FOREST MGT UNIT	10	8,932.00	\$34.24	\$28.78	84.05%	<b>\$32.71</b>	-4.48%	\$25.50	\$42.06
PIGEON RIVER FOREST MGT UNIT	3	339.00	\$28.45	\$23.36	82.11%	<b>\$33.85</b>	18.98%	\$24.35	\$41.01
ATLANTA FOREST MGT UNIT	17	22,644.50	\$33.54	\$29.01	86.50%	<b>\$46.40</b>	38.34%	\$19.50	\$100.00
MACKINAW STATE FOREST	30	31,915.50	\$33.68	\$28.89	85.76%	<b>\$42.43</b>	25.98%	\$19.50	\$100.00
TRAVERSE CITY FOREST MGT UNI	12	4,404.80	\$26.74	\$18.71	69.98%	<b>\$30.57</b>	14.33%	\$16.90	\$38.00
CADILLAC FOREST MGT UNIT	12	6,706.30	\$29.68	\$24.75	83.38%	<b>\$31.48</b>	6.04%	\$24.90	\$50.00
PERE MARQUETTE STATE FORES	24	11,111.10	\$28.52	\$22.36	78.40%	<b>\$31.12</b>	9.12%	\$16.90	\$50.00
ROSCOMMON FOREST MGT UNIT	12	4,428.00	\$25.63	\$19.61	76.52%	<b>\$27.12</b>	5.83%	\$16.50	\$45.00
GRAYLING FOREST MGT UNIT	24	10,207.00	\$27.43	\$20.28	73.94%	<b>\$24.00</b>	-12.51%	\$13.05	\$60.00
GLADWIN FOREST MGT UNIT	1	496.00	\$25.02	\$23.00	91.93%	<b>\$23.00</b>	-8.07%	\$23.00	\$23.00
AUSABLE STATE FOREST	37	15,131.00	\$26.82	\$20.17	75.21%	<b>\$24.88</b>	-7.24%	\$13.05	\$60.00
NORTHERN LOWER PENINSULA	91	58,157.60	\$30.91	\$25.37	82.08%	<b>\$35.70</b>	15.51%	\$13.05	\$100.00
STATEWIDE	123	-----	-----	-----	81.30%	-----	7.32%	\$13.05	\$100.00

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## PULPWOOD (Cords, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	2,610.00	\$23.44	\$23.40	99.83%	<b>\$23.40</b>	-0.17%	\$23.40	\$23.40
GWINN FOREST MGT UNIT	2	1,567.00	\$26.05	\$19.36	74.30%	<b>\$45.52</b>	74.73%	\$21.10	\$54.00
ESCANABA RIVER STATE FOREST	2	1,567.00	\$26.05	\$19.36	74.30%	<b>\$45.52</b>	74.73%	\$21.10	\$54.00
SHINGLETON FOREST MGT UNIT	1	65.00	\$27.80	\$23.65	85.07%	<b>\$25.52</b>	-8.20%	\$25.52	\$25.52
NEWBERRY FOREST MGT UNIT	14	6,758.60	\$26.48	\$23.51	88.79%	<b>\$29.61</b>	11.83%	\$19.05	\$33.50
S STE MARIE FMU (NAUBINWAY)	18	7,396.30	\$24.87	\$20.96	84.26%	<b>\$32.63</b>	31.20%	\$16.65	\$40.35
S STE MARIE FMU (SOO MAINLAN	1	207.00	\$23.53	\$28.25	120.06%	<b>\$34.00</b>	44.50%	\$34.00	\$34.00
S STE MARIE FMU (DRUMMOND IS	3	2,908.00	\$13.06	\$14.50	111.04%	<b>\$16.32</b>	24.92%	\$15.65	\$18.00
LAKE SUPERIOR STATE FOREST	37	17,334.90	\$23.51	\$20.97	89.18%	<b>\$28.71</b>	22.09%	\$15.65	\$40.35
UPPER PENINSULA	40	-----	-----	-----	89.27%	-----	23.64%	\$15.65	\$54.00
GAYLORD FOREST MGT UNIT	5	1,837.00	\$27.32	\$23.05	84.38%	<b>\$23.45</b>	-14.14%	\$19.75	\$34.00
PIGEON RIVER FOREST MGT UNIT	4	661.00	\$22.97	\$18.19	79.18%	<b>\$28.49</b>	24.04%	\$20.00	\$38.02
ATLANTA FOREST MGT UNIT	9	3,122.00	\$26.28	\$22.55	85.80%	<b>\$32.23</b>	22.63%	\$15.00	\$51.00
MACKINAW STATE FOREST	18	5,620.00	\$26.23	\$22.20	84.63%	<b>\$28.92</b>	10.26%	\$15.00	\$51.00
TRAVERSE CITY FOREST MGT UNI	12	3,972.80	\$25.86	\$20.93	80.94%	<b>\$31.57</b>	22.08%	\$16.45	\$35.01
CADILLAC FOREST MGT UNIT	3	865.90	\$19.67	\$19.80	100.67%	<b>\$20.15</b>	2.43%	\$19.00	\$28.21
PERE MARQUETTE STATE FORES	15	4,838.70	\$24.76	\$20.73	83.75%	<b>\$29.53</b>	19.28%	\$16.45	\$35.01
ROSCOMMON FOREST MGT UNIT	1	765.00	\$17.51	\$15.05	85.95%	<b>\$15.05</b>	-14.05%	\$15.05	\$15.05
GRAYLING FOREST MGT UNIT	2	129.00	\$22.89	\$16.30	71.21%	<b>\$22.05</b>	-3.67%	\$20.00	\$24.00
GLADWIN FOREST MGT UNIT	8	6,628.00	\$21.63	\$18.13	83.81%	<b>\$18.13</b>	-16.19%	\$14.85	\$19.80
AUSABLE STATE FOREST	11	7,522.00	\$21.24	\$17.79	83.76%	<b>\$17.89</b>	-15.78%	\$14.85	\$24.00
NORTHERN LOWER PENINSULA	44	17,980.70	\$23.74	\$19.96	84.06%	<b>\$24.47</b>	3.05%	\$14.85	\$51.00
STATEWIDE	84	-----	-----	-----	86.89%	-----	14.25%	\$14.85	\$54.00

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MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	16	11,135.90	\$19.09	\$12.94	67.75%	<b>\$39.55</b>	107.15%	\$17.01	\$60.43
CRYSTAL FALLS FOREST MGT UNI	23	9,987.30	\$23.02	\$17.44	75.77%	<b>\$29.07</b>	26.27%	\$14.01	\$64.20
GWINN FOREST MGT UNIT	13	5,845.60	\$22.18	\$16.76	75.57%	<b>\$31.41</b>	41.63%	\$14.60	\$42.34
ESCANABA FOREST MGT UNIT	4	998.00	\$27.80	\$25.54	91.88%	<b>\$31.62</b>	13.75%	\$22.00	\$53.00
ESCANABA RIVER STATE FOREST	17	6,843.60	\$23.00	\$18.04	78.44%	<b>\$31.44</b>	36.72%	\$14.60	\$53.00
SHINGLETON FOREST MGT UNIT	13	12,537.00	\$28.57	\$24.32	85.13%	<b>\$30.89</b>	8.10%	\$22.10	\$35.00
NEWBERRY FOREST MGT UNIT	13	10,027.00	\$27.49	\$24.31	88.45%	<b>\$28.97</b>	5.38%	\$21.10	\$32.01
S STE MARIE FMU (NAUBINWAY)	21	13,120.50	\$31.01	\$27.10	87.39%	<b>\$36.00</b>	16.10%	\$22.60	\$46.50
S STE MARIE FMU (SOO MAINLAN	1	93.00	\$7.78	\$9.35	120.18%	<b>\$27.00</b>	247.04%	\$27.00	\$27.00
LAKE SUPERIOR STATE FOREST	48	35,777.50	\$29.11	\$25.30	86.92%	<b>\$32.21</b>	10.67%	\$21.10	\$46.50
UPPER PENINSULA	104	-----	-----	-----	82.06%	-----	27.85%	\$14.01	\$64.20
GAYLORD FOREST MGT UNIT	16	7,751.00	\$32.15	\$14.95	46.49%	<b>\$29.87</b>	-7.09%	\$5.00	\$77.00
PIGEON RIVER FOREST MGT UNIT	5	1,850.00	\$16.61	\$10.88	65.52%	<b>\$13.58</b>	-18.23%	\$10.15	\$34.01
ATLANTA FOREST MGT UNIT	6	1,867.00	\$20.30	\$12.10	59.63%	<b>\$19.88</b>	-2.07%	\$11.00	\$29.55
MACKINAW STATE FOREST	27	11,468.00	\$27.71	\$13.83	49.89%	<b>\$25.62</b>	-7.57%	\$5.00	\$77.00
TRAVERSE CITY FOREST MGT UNI	9	3,994.00	\$14.95	\$9.61	64.29%	<b>\$17.99</b>	20.32%	\$12.50	\$28.00
PERE MARQUETTE STATE FORES	9	3,994.00	\$14.95	\$9.61	64.29%	<b>\$17.99</b>	20.32%	\$12.50	\$28.00
GRAYLING FOREST MGT UNIT	3	1,632.00	\$13.46	\$9.26	68.79%	<b>\$11.00</b>	-18.24%	\$9.85	\$29.40
AUSABLE STATE FOREST	3	1,632.00	\$13.46	\$9.26	68.79%	<b>\$11.00</b>	-18.24%	\$9.85	\$29.40
NORTHERN LOWER PENINSULA	39	17,094.00	\$23.37	\$12.41	53.08%	<b>\$22.44</b>	-3.99%	\$5.00	\$77.00
STATEWIDE	156	-----	-----	-----	76.40%	-----	22.02%	\$5.00	\$77.00

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## PULPWOOD (Cords, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	2	1,757.00	\$17.80	\$12.06	67.78%	<b>\$26.57</b>	49.31%	\$12.30	\$30.30
ATLANTA FOREST MGT UNIT	3	826.00	\$16.41	\$12.15	74.06%	<b>\$17.91</b>	9.13%	\$15.00	\$21.00
MACKINAW STATE FOREST	5	2,583.00	\$17.35	\$12.09	69.68%	<b>\$23.80</b>	37.16%	\$12.30	\$30.30
TRAVERSE CITY FOREST MGT UNI	6	2,357.00	\$18.99	\$13.11	69.03%	<b>\$18.14</b>	-4.48%	\$14.00	\$26.00
CADILLAC FOREST MGT UNIT	7	2,846.00	\$28.07	\$21.07	75.05%	<b>\$27.56</b>	-1.82%	\$19.15	\$40.00
PERE MARQUETTE STATE FORES	13	5,203.00	\$23.96	\$17.46	72.89%	<b>\$23.29</b>	-2.78%	\$14.00	\$40.00
ROSCOMMON FOREST MGT UNIT	12	3,840.00	\$18.99	\$12.29	64.74%	<b>\$12.29</b>	-35.26%	\$8.30	\$17.65
GRAYLING FOREST MGT UNIT	19	9,148.00	\$20.31	\$14.40	70.90%	<b>\$24.64</b>	21.30%	\$8.55	\$36.30
GLADWIN FOREST MGT UNIT	5	2,357.00	\$16.28	\$13.08	80.33%	<b>\$13.08</b>	-19.67%	\$11.20	\$18.00
AUSABLE STATE FOREST	36	15,345.00	\$19.36	\$13.67	70.61%	<b>\$19.78</b>	2.13%	\$8.30	\$36.30
NORTHERN LOWER PENINSULA	54	23,131.00	\$20.17	\$14.35	71.13%	<b>\$21.02</b>	4.18%	\$8.30	\$40.00
STATEWIDE	54	-----	-----	-----	71.13%	-----	4.18%	\$8.30	\$40.00
MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	5	1,410.40	\$19.95	\$11.30	56.65%	<b>\$27.84</b>	39.51%	\$11.00	\$64.51
CRYSTAL FALLS FOREST MGT UNI	20	5,585.80	\$43.05	\$32.03	74.40%	<b>\$40.62</b>	-5.63%	\$20.06	\$72.34
GWINN FOREST MGT UNIT	3	385.00	\$30.26	\$21.44	70.85%	<b>\$46.56</b>	53.89%	\$22.41	\$53.00
ESCANABA FOREST MGT UNIT	3	443.00	\$28.56	\$26.76	93.70%	<b>\$39.48</b>	38.23%	\$37.00	\$45.00
ESCANABA RIVER STATE FOREST	6	828.00	\$29.35	\$24.29	82.74%	<b>\$42.77</b>	45.73%	\$22.41	\$53.00
SHINGLETON FOREST MGT UNIT	1	40.00	\$28.76	\$24.45	85.01%	<b>\$27.52</b>	-4.31%	\$27.52	\$27.52
S STE MARIE FMU (NAUBINWAY)	14	4,512.00	\$30.99	\$26.14	84.35%	<b>\$32.28</b>	4.15%	\$23.05	\$38.90
S STE MARIE FMU (SOO MAINLAN	1	68.00	\$12.50	\$15.00	120.00%	<b>\$40.00</b>	220.00%	\$40.00	\$40.00
LAKE SUPERIOR STATE FOREST	16	4,620.00	\$30.70	\$25.96	84.56%	<b>\$32.35</b>	5.37%	\$23.05	\$40.00
UPPER PENINSULA	47	-----	-----	-----	77.03%	-----	3.75%	\$11.00	\$72.34
PIGEON RIVER FOREST MGT UNIT	1	77.00	\$17.92	\$13.10	73.10%	<b>\$43.00</b>	139.96%	\$43.00	\$43.00
ATLANTA FOREST MGT UNIT	1	127.00	\$17.80	\$9.95	55.90%	<b>\$26.00</b>	46.07%	\$26.00	\$26.00
MACKINAW STATE FOREST	2	204.00	\$17.85	\$11.14	62.42%	<b>\$32.42</b>	81.65%	\$26.00	\$43.00
TRAVERSE CITY FOREST MGT UNI	1	159.60	\$21.70	\$17.50	80.65%	<b>\$25.00</b>	15.21%	\$25.00	\$25.00
PERE MARQUETTE STATE FORES	1	159.60	\$21.70	\$17.50	80.65%	<b>\$25.00</b>	15.21%	\$25.00	\$25.00
NORTHERN LOWER PENINSULA	3	363.60	\$19.54	\$13.93	71.31%	<b>\$29.16</b>	49.26%	\$25.00	\$43.00
STATEWIDE	50	-----	-----	-----	76.94%	-----	4.48%	\$11.00	\$72.34

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N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1	28.00	\$25.19	\$21.40	84.95%	<b>\$27.52</b>	9.25%	\$27.52	\$27.52
S STE MARIE FMU (NAUBINWAY)	3	1,432.00	\$28.27	\$24.22	85.69%	<b>\$37.20</b>	31.58%	\$36.75	\$38.23
S STE MARIE FMU (DRUMMOND IS	1	1,016.00	\$20.85	\$22.95	110.07%	<b>\$34.70</b>	66.43%	\$34.70	\$34.70
LAKE SUPERIOR STATE FOREST	5	2,476.00	\$25.19	\$23.67	93.96%	<b>\$36.06</b>	43.16%	\$27.52	\$38.23
UPPER PENINSULA	5	-----	-----	-----	93.96%	-----	43.16%	\$27.52	\$38.23
STATEWIDE	5	-----	-----	-----	93.96%	-----	43.16%	\$27.52	\$38.23
OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
STATEWIDE	8	-----	-----	-----	100.00%	-----	120.90%	\$5.00	\$32.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	755.70	\$9.04	\$4.25	47.01%	<b>\$14.00</b>	54.87%	\$14.00	\$14.00
CRYSTAL FALLS FOREST MGT UNI	8	3,241.00	\$33.68	\$24.01	71.28%	<b>\$26.62</b>	-20.95%	\$16.50	\$56.57
GWINN FOREST MGT UNIT	2	672.00	\$22.14	\$17.25	77.93%	<b>\$29.46</b>	33.06%	\$17.95	\$51.00
ESCANABA FOREST MGT UNIT	2	464.00	\$23.53	\$22.79	96.84%	<b>\$43.95</b>	86.80%	\$40.10	\$45.00
ESCANABA RIVER STATE FOREST	4	1,136.00	\$22.71	\$19.51	85.93%	<b>\$35.38</b>	55.80%	\$17.95	\$51.00
SHINGLETON FOREST MGT UNIT	1	198.00	\$26.61	\$21.30	80.05%	<b>\$22.00</b>	-17.32%	\$22.00	\$22.00
NEWBERRY FOREST MGT UNIT	2	223.00	\$15.15	\$13.65	90.09%	<b>\$18.80</b>	24.12%	\$18.40	\$19.50
S STE MARIE FMU (NAUBINWAY)	4	1,212.00	\$23.89	\$20.78	86.98%	<b>\$35.30</b>	47.75%	\$24.60	\$38.40
S STE MARIE FMU (DRUMMOND IS	2	1,007.00	\$6.33	\$7.17	113.26%	<b>\$10.00</b>	57.98%	\$10.00	\$10.00
LAKE SUPERIOR STATE FOREST	9	2,640.00	\$16.66	\$15.02	90.19%	<b>\$23.26</b>	39.62%	\$10.00	\$38.40
UPPER PENINSULA	22	-----	-----	-----	76.90%	-----	6.84%	\$10.00	\$56.57
PIGEON RIVER FOREST MGT UNIT	1	60.00	\$8.45	\$8.70	102.96%	<b>\$8.70</b>	2.96%	\$8.70	\$8.70
ATLANTA FOREST MGT UNIT	1	681.00	\$12.63	\$7.00	55.42%	<b>\$7.00</b>	-44.58%	\$7.00	\$7.00
MACKINAW STATE FOREST	2	741.00	\$12.29	\$7.14	58.07%	<b>\$7.14</b>	-41.93%	\$7.00	\$8.70
NORTHERN LOWER PENINSULA	2	741.00	\$12.29	\$7.14	58.07%	<b>\$7.14</b>	-41.93%	\$7.00	\$8.70
STATEWIDE	24	-----	-----	-----	76.02%	-----	4.56%	\$7.00	\$56.57

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Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	2,520.20	\$25.37	\$17.74	69.93%	<b>\$35.78</b>	41.00%	\$14.01	\$50.00
CRYSTAL FALLS FOREST MGT UNI	33	20,554.50	\$41.00	\$32.96	80.39%	<b>\$38.17</b>	-6.90%	\$17.10	\$56.11
GWINN FOREST MGT UNIT	10	3,669.30	\$34.57	\$31.24	90.36%	<b>\$34.26</b>	-0.92%	\$28.00	\$46.10
ESCANABA FOREST MGT UNIT	8	4,732.00	\$30.87	\$24.03	77.85%	<b>\$39.26</b>	27.17%	\$27.00	\$46.50
ESCANABA RIVER STATE FOREST	18	8,401.30	\$32.49	\$27.18	83.66%	<b>\$37.08</b>	14.12%	\$27.00	\$46.50
SHINGLETON FOREST MGT UNIT	1	399.00	\$31.25	\$25.00	80.00%	<b>\$25.00</b>	-20.00%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	1	399.00	\$31.25	\$25.00	80.00%	<b>\$25.00</b>	-20.00%	\$25.00	\$25.00
UPPER PENINSULA	58	-----	-----	-----	80.57%	-----	0.34%	\$14.01	\$56.11
GAYLORD FOREST MGT UNIT	1	146.00	\$23.66	\$21.05	88.97%	<b>\$80.81</b>	241.55%	\$80.81	\$80.81
PIGEON RIVER FOREST MGT UNIT	1	265.00	\$21.14	\$16.30	77.11%	<b>\$36.25</b>	71.48%	\$36.25	\$36.25
ATLANTA FOREST MGT UNIT	3	1,012.00	\$21.66	\$16.46	76.01%	<b>\$17.89</b>	-17.41%	\$16.30	\$22.00
MACKINAW STATE FOREST	5	1,423.00	\$21.77	\$16.90	77.66%	<b>\$27.76</b>	27.55%	\$16.30	\$80.81
TRAVERSE CITY FOREST MGT UNI	3	899.40	\$27.20	\$20.75	76.29%	<b>\$26.92</b>	-1.02%	\$23.55	\$30.00
CADILLAC FOREST MGT UNIT	1	48.10	\$25.09	\$24.10	96.05%	<b>\$25.00</b>	-0.36%	\$25.00	\$25.00
PERE MARQUETTE STATE FORES	4	947.50	\$27.09	\$20.92	77.22%	<b>\$26.82</b>	-0.99%	\$23.55	\$30.00
ROSCOMMON FOREST MGT UNIT	4	961.90	\$17.80	\$14.31	80.39%	<b>\$15.53</b>	-12.77%	\$12.00	\$25.25
GRAYLING FOREST MGT UNIT	16	6,015.00	\$20.16	\$15.47	76.78%	<b>\$25.75</b>	27.76%	\$15.20	\$44.00
AUSABLE STATE FOREST	20	6,976.90	\$19.83	\$15.31	77.23%	<b>\$24.34</b>	22.75%	\$12.00	\$44.00
NORTHERN LOWER PENINSULA	29	9,347.40	\$20.86	\$16.12	77.29%	<b>\$25.11</b>	20.39%	\$12.00	\$80.81
STATEWIDE	87	-----	-----	-----	80.11%	-----	3.16%	\$12.00	\$80.81



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## PULPWOOD (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	236.00	\$30.00	\$29.00	96.67%	<b>\$45.00</b>	50.00%	\$45.00	\$45.00
ESCANABA RIVER STATE FOREST	1	236.00	\$30.00	\$29.00	96.67%	<b>\$45.00</b>	50.00%	\$45.00	\$45.00
UPPER PENINSULA	1	-----	-----	-----	96.67%	-----	50.00%	\$45.00	\$45.00
PIGEON RIVER FOREST MGT UNIT	1	86.00	\$17.28	\$12.60	72.92%	<b>\$18.00</b>	4.17%	\$18.00	\$18.00
ATLANTA FOREST MGT UNIT	4	603.70	\$21.37	\$14.96	69.97%	<b>\$22.80</b>	6.66%	\$12.05	\$34.51
MACKINAW STATE FOREST	5	689.70	\$20.86	\$14.66	70.27%	<b>\$22.20</b>	6.40%	\$12.05	\$34.51
TRAVERSE CITY FOREST MGT UNI	12	2,340.20	\$19.46	\$15.33	78.76%	<b>\$24.17</b>	24.22%	\$11.30	\$38.72
CADILLAC FOREST MGT UNIT	9	1,918.00	\$16.85	\$14.64	86.90%	<b>\$24.65</b>	46.32%	\$14.20	\$51.20
PERE MARQUETTE STATE FORES	21	4,258.20	\$18.28	\$15.02	82.14%	<b>\$24.39</b>	33.39%	\$11.30	\$51.20
ROSCOMMON FOREST MGT UNIT	4	821.60	\$13.35	\$11.15	83.47%	<b>\$17.30</b>	29.57%	\$10.15	\$23.65
GRAYLING FOREST MGT UNIT	6	2,210.00	\$14.11	\$10.19	72.18%	<b>\$20.07</b>	42.19%	\$8.50	\$40.00
GLADWIN FOREST MGT UNIT	4	2,675.00	\$13.75	\$11.24	81.71%	<b>\$11.24</b>	-18.29%	\$10.75	\$13.30
AUSABLE STATE FOREST	14	5,706.60	\$13.83	\$10.82	78.19%	<b>\$15.53</b>	12.25%	\$8.50	\$40.00
NORTHERN LOWER PENINSULA	40	10,654.50	\$16.07	\$12.75	79.32%	<b>\$19.50</b>	21.38%	\$8.50	\$51.20
STATEWIDE	42	-----	-----	-----	80.03%	-----	22.60%	\$8.50	\$51.20
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	1,737.00	\$14.47	\$11.70	80.86%	<b>\$11.70</b>	-19.14%	\$11.70	\$11.70
GRAYLING FOREST MGT UNIT	2	1,780.00	\$12.60	\$8.81	69.95%	<b>\$16.16</b>	28.23%	\$9.20	\$16.40
AUSABLE STATE FOREST	3	3,517.00	\$13.52	\$10.24	75.71%	<b>\$13.96</b>	3.20%	\$9.20	\$16.40
NORTHERN LOWER PENINSULA	3	3,517.00	\$13.52	\$10.24	75.71%	<b>\$13.96</b>	3.20%	\$9.20	\$16.40
STATEWIDE	3	-----	-----	-----	75.71%	-----	3.20%	\$9.20	\$16.40

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RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	316.00	\$59.87	\$54.35	90.77%	<b>\$59.21</b>	-1.11%	\$53.09	\$65.25
GWINN FOREST MGT UNIT	1	570.70	\$70.63	\$64.25	90.97%	<b>\$64.25</b>	-9.03%	\$64.25	\$64.25
ESCANABA FOREST MGT UNIT	3	483.00	\$34.68	\$34.72	100.11%	<b>\$64.93</b>	87.20%	\$40.10	\$70.00
ESCANABA RIVER STATE FOREST	4	1,053.70	\$54.15	\$50.72	93.65%	<b>\$64.56</b>	19.22%	\$40.10	\$70.00
SHINGLETON FOREST MGT UNIT	8	6,231.00	\$68.58	\$63.36	92.38%	<b>\$79.12</b>	15.36%	\$61.10	\$87.10
NEWBERRY FOREST MGT UNIT	4	1,368.00	\$54.45	\$48.32	88.74%	<b>\$69.46</b>	27.57%	\$46.00	\$98.59
S STE MARIE FMU (NAUBINWAY)	8	3,086.00	\$67.99	\$59.84	88.01%	<b>\$72.24</b>	6.25%	\$54.50	\$79.00
LAKE SUPERIOR STATE FOREST	20	10,685.00	\$66.60	\$60.42	90.71%	<b>\$75.89</b>	13.95%	\$46.00	\$98.59
UPPER PENINSULA	26	-----	-----	-----	90.93%	-----	13.97%	\$40.10	\$98.59
GAYLORD FOREST MGT UNIT	11	6,076.00	\$56.14	\$45.40	80.87%	<b>\$54.46</b>	-2.99%	\$45.15	\$86.21
PIGEON RIVER FOREST MGT UNIT	3	294.00	\$53.30	\$42.63	79.97%	<b>\$44.95</b>	-15.66%	\$33.35	\$46.90
ATLANTA FOREST MGT UNIT	11	2,603.80	\$45.69	\$35.37	77.42%	<b>\$49.61</b>	8.59%	\$25.30	\$100.00
MACKINAW STATE FOREST	25	8,973.80	\$53.02	\$42.40	79.98%	<b>\$52.74</b>	-0.51%	\$25.30	\$100.00
TRAVERSE CITY FOREST MGT UNI	26	12,868.60	\$68.15	\$57.37	84.19%	<b>\$70.64</b>	3.66%	\$54.00	\$91.32
CADILLAC FOREST MGT UNIT	18	9,897.90	\$68.93	\$61.67	89.47%	<b>\$74.86</b>	8.60%	\$56.05	\$120.00
PERE MARQUETTE STATE FORES	44	22,766.50	\$68.49	\$59.24	86.50%	<b>\$72.47</b>	5.82%	\$54.00	\$120.00
ROSCOMMON FOREST MGT UNIT	5	2,900.00	\$52.34	\$35.32	67.48%	<b>\$47.36</b>	-9.52%	\$25.00	\$69.61
GRAYLING FOREST MGT UNIT	17	5,798.00	\$43.06	\$29.83	69.28%	<b>\$55.87</b>	29.74%	\$33.50	\$90.42
GLADWIN FOREST MGT UNIT	4	2,853.00	\$50.50	\$40.69	80.57%	<b>\$44.86</b>	-11.17%	\$34.80	\$55.13
AUSABLE STATE FOREST	26	11,551.00	\$47.23	\$33.89	71.76%	<b>\$51.01</b>	8.01%	\$25.00	\$90.42
NORTHERN LOWER PENINSULA	95	43,291.30	\$59.61	\$48.99	82.18%	<b>\$62.66</b>	5.12%	\$25.00	\$120.00
STATEWIDE	1	-----	-----	-----	100.00%	-----	9900.00%	\$100.00	\$100.00
STATEWIDE	122	-----	-----	-----	84.22%	-----	7.16%	\$11.50	\$120.00
SCOTCH PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1	169.00	\$57.10	\$38.25	66.99%	<b>\$38.25</b>	-33.01%	\$38.25	\$38.25
LAKE SUPERIOR STATE FOREST	1	169.00	\$57.10	\$38.25	66.99%	<b>\$38.25</b>	-33.01%	\$38.25	\$38.25
UPPER PENINSULA	1	-----	-----	-----	66.99%	-----	-33.01%	\$38.25	\$38.25
STATEWIDE	2	-----	-----	-----	67.25%	-----	-32.75%	\$3.85	\$38.25

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SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	546.00	\$35.00	\$30.32	86.63%	<b>\$38.17</b>	9.05%	\$35.10	\$40.00
ESCANABA FOREST MGT UNIT	1	155.50	\$27.59	\$23.00	83.36%	<b>\$23.00</b>	-16.64%	\$23.00	\$23.00
ESCANABA RIVER STATE FOREST	1	155.50	\$27.59	\$23.00	83.36%	<b>\$23.00</b>	-16.64%	\$23.00	\$23.00
UPPER PENINSULA	3	-----	-----	-----	86.03%	-----	4.34%	\$23.00	\$40.00
PIGEON RIVER FOREST MGT UNIT	3	2,399.00	\$11.57	\$7.07	61.14%	<b>\$9.30</b>	-19.58%	\$6.35	\$10.00
MACKINAW STATE FOREST	3	2,399.00	\$11.57	\$7.07	61.14%	<b>\$9.30</b>	-19.58%	\$6.35	\$10.00
TRAVERSE CITY FOREST MGT UNI	1	148.00	\$9.26	\$6.15	66.41%	<b>\$7.50</b>	-19.01%	\$7.50	\$7.50
PERE MARQUETTE STATE FORES	1	148.00	\$9.26	\$6.15	66.41%	<b>\$7.50</b>	-19.01%	\$7.50	\$7.50
GRAYLING FOREST MGT UNIT	1	396.00	\$17.68	\$13.45	76.07%	<b>\$13.45</b>	-23.93%	\$13.45	\$13.45
AUSABLE STATE FOREST	1	396.00	\$17.68	\$13.45	76.07%	<b>\$13.45</b>	-23.93%	\$13.45	\$13.45
NORTHERN LOWER PENINSULA	5	2,943.00	\$12.28	\$7.89	64.24%	<b>\$9.77</b>	-20.40%	\$6.35	\$13.45
STATEWIDE	8	-----	-----	-----	72.80%	-----	-10.67%	\$6.35	\$40.00
TAMARACK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	26.00	\$24.57	\$24.55	99.92%	<b>\$27.10</b>	10.30%	\$27.10	\$27.10
GWINN FOREST MGT UNIT	1	260.00	\$21.38	\$10.90	50.98%	<b>\$12.01</b>	-43.83%	\$12.01	\$12.01
ESCANABA RIVER STATE FOREST	1	260.00	\$21.38	\$10.90	50.98%	<b>\$12.01</b>	-43.83%	\$12.01	\$12.01
UPPER PENINSULA	2	-----	-----	-----	56.03%	-----	-38.25%	\$12.01	\$27.10
STATEWIDE	2	-----	-----	-----	56.03%	-----	-38.25%	\$12.01	\$27.10
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	26.40	\$27.59	\$23.00	83.36%	<b>\$23.00</b>	-16.64%	\$23.00	\$23.00
ESCANABA RIVER STATE FOREST	1	26.40	\$27.59	\$23.00	83.36%	<b>\$23.00</b>	-16.64%	\$23.00	\$23.00
UPPER PENINSULA	1	-----	-----	-----	83.36%	-----	-16.64%	\$23.00	\$23.00
STATEWIDE	1	-----	-----	-----	83.36%	-----	-16.64%	\$23.00	\$23.00
WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	212.00	\$12.99	\$9.20	70.82%	<b>\$15.00</b>	15.47%	\$15.00	\$15.00
PERE MARQUETTE STATE FORES	1	212.00	\$12.99	\$9.20	70.82%	<b>\$15.00</b>	15.47%	\$15.00	\$15.00
NORTHERN LOWER PENINSULA	1	212.00	\$12.99	\$9.20	70.82%	<b>\$15.00</b>	15.47%	\$15.00	\$15.00
STATEWIDE	1	-----	-----	-----	70.82%	-----	15.47%	\$15.00	\$15.00

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WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	1	52.00	\$29.57	\$23.00	77.78%	<b>\$28.00</b>	-5.31%	\$28.00	\$28.00
ESCANABA RIVER STATE FOREST	1	52.00	\$29.57	\$23.00	77.78%	<b>\$28.00</b>	-5.31%	\$28.00	\$28.00
SHINGLETON FOREST MGT UNIT	2	907.00	\$33.23	\$26.60	80.05%	<b>\$26.61</b>	-19.91%	\$26.60	\$27.00
S STE MARIE FMU (NAUBINWAY)	1	166.00	\$24.54	\$24.30	99.02%	<b>\$36.30</b>	47.92%	\$36.30	\$36.30
LAKE SUPERIOR STATE FOREST	3	1,073.00	\$31.89	\$26.24	82.31%	<b>\$28.11</b>	-11.83%	\$26.60	\$36.30
UPPER PENINSULA	4	-----	-----	-----	82.11%	-----	-11.55%	\$26.60	\$36.30
TRAVERSE CITY FOREST MGT UNI	5	1,742.50	\$15.81	\$13.30	84.10%	<b>\$15.24</b>	-3.63%	\$10.20	\$30.98
CADILLAC FOREST MGT UNIT	1	453.20	\$17.99	\$13.85	76.99%	<b>\$16.00</b>	-11.06%	\$16.00	\$16.00
PERE MARQUETTE STATE FORES	6	2,195.70	\$16.26	\$13.41	82.48%	<b>\$15.40</b>	-5.33%	\$10.20	\$30.98
NORTHERN LOWER PENINSULA	6	2,195.70	\$16.26	\$13.41	82.48%	<b>\$15.40</b>	-5.33%	\$10.20	\$30.98
STATEWIDE	11	-----	-----	-----	82.26%	-----	-8.54%	\$7.70	\$36.30
WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	187.90	\$26.40	\$12.40	46.97%	<b>\$15.00</b>	-43.18%	\$15.00	\$15.00
CRYSTAL FALLS FOREST MGT UNI	2	300.60	\$26.91	\$23.34	86.71%	<b>\$41.13</b>	52.84%	\$41.00	\$45.00
GWINN FOREST MGT UNIT	1	95.20	\$34.88	\$24.75	70.96%	<b>\$47.00</b>	34.75%	\$47.00	\$47.00
ESCANABA FOREST MGT UNIT	1	172.00	\$31.80	\$29.00	91.19%	<b>\$29.00</b>	-8.81%	\$29.00	\$29.00
ESCANABA RIVER STATE FOREST	2	267.20	\$32.90	\$27.49	83.55%	<b>\$35.41</b>	7.65%	\$29.00	\$47.00
SHINGLETON FOREST MGT UNIT	1	81.00	\$40.39	\$32.70	80.96%	<b>\$36.00</b>	-10.87%	\$36.00	\$36.00
NEWBERRY FOREST MGT UNIT	6	1,480.00	\$42.85	\$37.35	87.17%	<b>\$42.91</b>	0.13%	\$38.00	\$45.90
S STE MARIE FMU (NAUBINWAY)	4	1,505.00	\$38.99	\$33.85	86.82%	<b>\$43.73</b>	12.16%	\$40.00	\$54.00
S STE MARIE FMU (DRUMMOND IS	1	239.00	\$19.48	\$21.00	107.80%	<b>\$25.00</b>	28.34%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	12	3,305.00	\$39.34	\$34.46	87.59%	<b>\$41.82</b>	6.29%	\$25.00	\$54.00
UPPER PENINSULA	17	-----	-----	-----	85.99%	-----	7.23%	\$15.00	\$54.00
STATEWIDE	17	-----	-----	-----	85.99%	-----	7.23%	\$15.00	\$54.00

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## PULPWOOD EXCLUSION (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	220.00	\$91.04	\$91.04
UPPER PENINSULA	1	-----	\$91.04	\$91.04
STATEWIDE	1	-----	\$91.04	\$91.04
STATEWIDE	4	-----	\$350.00	\$650.00
BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	2	361.20	\$182.00	\$210.16
ESCANABA RIVER STATE FOREST	2	361.20	\$182.00	\$210.16
UPPER PENINSULA	2	-----	\$182.00	\$210.16
STATEWIDE	2	-----	\$182.00	\$210.16
BALSAM POPLAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GWINN FOREST MGT UNIT	1	117.40	\$70.00	\$70.00
ESCANABA RIVER STATE FOREST	1	117.40	\$70.00	\$70.00
UPPER PENINSULA	1	-----	\$70.00	\$70.00
STATEWIDE	1	-----	\$70.00	\$70.00
MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	248.00	\$93.23	\$93.23
S STE MARIE FMU (NAUBINWAY)	1	103.00	\$128.65	\$128.65
LAKE SUPERIOR STATE FOREST	1	103.00	\$128.65	\$128.65
UPPER PENINSULA	2	-----	\$93.23	\$128.65
GAYLORD FOREST MGT UNIT	1	833.00	\$105.00	\$105.00
MACKINAW STATE FOREST	1	833.00	\$105.00	\$105.00
TRAVERSE CITY FOREST MGT UNI	1	520.00	\$108.00	\$108.00
CADILLAC FOREST MGT UNIT	2	63.70	\$525.50	\$662.03
PERE MARQUETTE STATE FORES	1	520.00	\$108.00	\$108.00
PERE MARQUETTE STATE FORES	2	63.70	\$525.50	\$662.03
NORTHERN LOWER PENINSULA	2	1,353.00	\$105.00	\$108.00
NORTHERN LOWER PENINSULA	2	63.70	\$525.50	\$662.03
STATEWIDE	6	-----	\$525.50	\$1,255.00
STATEWIDE	4	-----	\$93.23	\$128.65

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## PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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GAYLORD FOREST MGT UNIT	1	361.00	\$111.79	\$111.79
MACKINAW STATE FOREST	1	361.00	\$111.79	\$111.79
NORTHERN LOWER PENINSULA	1	361.00	\$111.79	\$111.79
STATEWIDE	1	-----	\$111.79	\$111.79
STATEWIDE	8	-----	\$275.00	\$1,700.00

MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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CRYSTAL FALLS FOREST MGT UNI	1	341.00	\$136.44	\$136.44
GWINN FOREST MGT UNIT	1	214.00	\$221.72	\$221.72
ESCANABA RIVER STATE FOREST	1	214.00	\$221.72	\$221.72
UPPER PENINSULA	2	-----	\$136.44	\$221.72
STATEWIDE	2	-----	\$136.44	\$221.72

N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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ATLANTA FOREST MGT UNIT	1	72.00	\$85.00	\$85.00
MACKINAW STATE FOREST	1	72.00	\$85.00	\$85.00
NORTHERN LOWER PENINSULA	1	72.00	\$85.00	\$85.00
STATEWIDE	1	-----	\$85.00	\$85.00

OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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STATEWIDE	1	-----	\$46.00	\$46.00
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PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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CRYSTAL FALLS FOREST MGT UNI	2	549.70	\$70.95	\$167.82
GWINN FOREST MGT UNIT	2	327.20	\$73.82	\$180.19
ESCANABA RIVER STATE FOREST	2	327.20	\$73.82	\$180.19
UPPER PENINSULA	4	-----	\$70.95	\$180.19
STATEWIDE	4	-----	\$70.95	\$180.19

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## PULPWOOD EXCLUSION (Cords, see general note 3)

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CADILLAC FOREST MGT UNIT	2	32.40	\$452.13	\$702.21
PERE MARQUETTE STATE FORES	2	32.40	\$452.13	\$702.21
NORTHERN LOWER PENINSULA	2	32.40	\$452.13	\$702.21
STATEWIDE	2	-----	\$452.13	\$702.21
RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
PIGEON RIVER FOREST MGT UNIT	1	38.00	\$86.20	\$86.20
MACKINAW STATE FOREST	1	38.00	\$86.20	\$86.20
TRAVERSE CITY FOREST MGT UNI	2	431.00	\$77.24	\$86.00
PERE MARQUETTE STATE FORES	2	431.00	\$77.24	\$86.00
GLADWIN FOREST MGT UNIT	1	1,400.00	\$101.13	\$101.13
AUSABLE STATE FOREST	1	1,400.00	\$101.13	\$101.13
NORTHERN LOWER PENINSULA	4	1,869.00	\$77.24	\$101.13
STATEWIDE	4	-----	\$77.24	\$101.13
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
TRAVERSE CITY FOREST MGT UNI	1	1,061.00	\$69.39	\$69.39
PERE MARQUETTE STATE FORES	1	1,061.00	\$69.39	\$69.39
NORTHERN LOWER PENINSULA	1	1,061.00	\$69.39	\$69.39
STATEWIDE	1	-----	\$69.39	\$69.39
RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
GAYLORD FOREST MGT UNIT	1	259.00	\$265.01	\$265.01
ATLANTA FOREST MGT UNIT	1	149.00	\$135.82	\$135.82
MACKINAW STATE FOREST	2	408.00	\$135.82	\$265.01
NORTHERN LOWER PENINSULA	2	408.00	\$135.82	\$265.01
STATEWIDE	2	-----	\$135.82	\$265.01

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## PULPWOOD EXCLUSION (Cords, see general note 3)

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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GLADWIN FOREST MGT UNIT	1	89.00	\$185.01	\$185.01
AUSABLE STATE FOREST	1	89.00	\$185.01	\$185.01
NORTHERN LOWER PENINSULA	1	89.00	\$185.01	\$185.01
STATEWIDE	1	-----	\$185.01	\$185.01

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
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STATEWIDE	1	-----	\$200.00	\$200.00
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## BOLTS (MBF, see general note 3)

BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
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GAYLORD FOREST MGT UNIT	1	227.00	\$45.83	\$36.00	78.55%	<b>\$109.72</b>	139.41%	\$109.72	\$109.72
MACKINAW STATE FOREST	1	227.00	\$45.83	\$36.00	78.55%	<b>\$109.72</b>	139.41%	\$109.72	\$109.72
NORTHERN LOWER PENINSULA	1	227.00	\$45.83	\$36.00	78.55%	<b>\$109.72</b>	139.41%	\$109.72	\$109.72
STATEWIDE	1	-----	-----	-----	78.55%	-----	139.41%	\$109.72	\$109.72